



**60 Years of Creating a  
Path to a Brighter Future**

**60<sup>th</sup>  
Anniversary**

**Donor Impact Report 2019**



## Learning for Life Goal Areas

### Ability

- Maximize independence
- Make effective use of leisure time
- Possess academic and technology skills to align with state standards and real-life application

### Advocacy

- Advocate and negotiate for needs and wishes in an appropriate manner
- Take responsibility for actions
- Make decisions

### Agility

- Adapt to changes in environment and schedule
- Continue to try after encountering road-blocks
- Apply skills to a wide variety of environments

### Awareness

- Self-regulate frustration and anger through effective problem-solving and coping skills
- Accept and offer feedback in a respectful manner
- Exhibit social awareness through collaboration and cooperation

## Message from Executive Director and Board President

As we enter our 60th year, AchieveKids is proud of our history and accomplishments. We are passionate in applying our expertise and positively impacting the lives of our students and energized by our vision for the future. During the last year we have seen our schools earn full accreditation by the Western Association of Schools and Colleges, we have experienced great outcomes for students in our transition system redesign, and seen an overall enhancement in our student growth through our Learning for Life program.

Turning 60 has us looking to our future. We want to increase our impact across the communities we serve and we strive to be a resource and place of learning for any family that may need our support. AchieveKids is dedicated to being thought leaders and innovating for enhanced outcomes and independence for the students we serve. Entering into a new year we are embarking on our strategic planning process, focusing on setting the strategy for the goals above. We appreciate the feedback and insight provided to us by our partners, families, districts, and community members to better understand the impact we create and the needs that continue to exist.

Our families, educational professionals, donors, and community volunteers each contribute to our ability to meet the individual needs of our students, helping them to find greater opportunity. We thank you for your commitment to AchieveKids and our students, helping us to reach our goals so that we can continue to **Create a Path to a Brighter Future.**

**Together We Can Achieve!**



A handwritten signature in blue ink, appearing to read "RCE".

Ryan C. Eisenberg, Ed.D.  
Executive Director



A handwritten signature in blue ink, appearing to read "Luke A. Farley".

Luke Farley  
President, Board of Directors

# Creating a Path to a Brighter Future

At 6 years old Theo is our youngest student at AchieveKids. He struggled with disruptive, aggressive and non-compliant behaviors before coming to our school. He would get frustrated easily and begin to cry, whine and stomp his feet.



Since attending AchieveKids for the past 10 months Theo has vastly improved his ability to keep his body safe and participate in a classroom setting. Now he is generally polite and curious about the world. We rely on Theo to show kindness to his peers, especially to one of our students that is more impaired than the rest of our classroom.



Theo loves science topics and one of his favorites was a unit his class just completed on bacteria and first aid. "I love bacteria" he said. Theo can work calmly now on fourth grade spelling words and composes multiple sentences in response to a prompt. His parents have expressed appreciation to our staff for the difference his time at AchieveKids has made in his ability to participate in home and family life. Theo still has many skills to work on but our staff are very proud of his achievements so far. A great example of AchieveKids **Creating a Path to a Brighter Future** for our students and their families.



## Student Profile

### Quick Facts:

Number of School Districts Served  
**32**

Number of Students Served  
**111**

Number of Classrooms  
**19**

Average Age  
**15**

Average Tenure  
**3.4 Years**

### Ethnicity %:

Asian  
**17%**

Black or African American  
**9%**

Hispanic  
**26%**

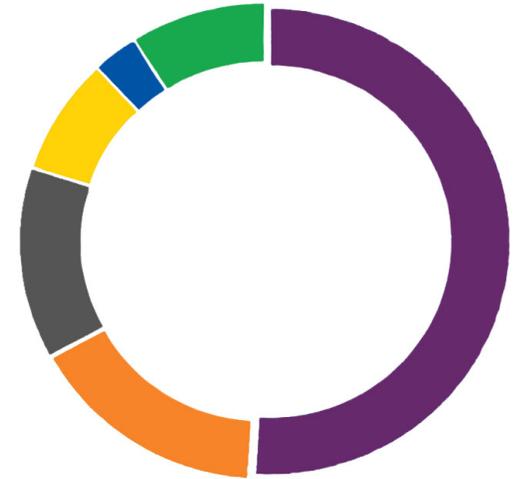
Native American  
**2%**

Pacific Islander  
**4%**

White  
**42%**

Other  
**0%**

### Primary Disability:



Autism **51%**

Emotional Disability **16%**

Intellectual Disability **13%**

Mental Disability **8%**

Speech and Language Disability **3%**

Other Health Impairments **9%**

Male:  
**87%**

Female:  
**13%**



# Special Happenings in 2019

## Festival, Celebrate the Season

Our 36th annual Festival was held in early December. A great way to kick off the holiday season. Our guests were treated to a presentation from our Room 11 students of "Rise Up" by Andrea Day. Perla Rodriguez-Arroyo, our second



endowed scholarship winner, talked about what our scholarship means to her and her experiences at AchieveKids. This year all of the net proceeds from Festival will be deposited in our Endowment fund, ensuring our programs are built to last for years to come.

## International Learning Exchange Tour

In March, three of our staff took part in an international learning exchange tour. In partnership with Therapy Focus in Perth Australia, they had the opportunity to visit Perth, explore educational and related service providers, and attend an Autism conference. At the same time we hosted two professionals from Therapy Focus who attended the Stanford Autism Conference. It was an amazing learning opportunity and something that grows our perspective and approach to meeting the needs of our communities' most complex learners.



# Special Happenings in 2019

## Bike to the Beach

Thanks to Jefferson Bradshaw for riding on behalf of AchieveKids in the Bike to the Beach century ride. This ride benefits Autism Awareness in local communities across the United States. Jefferson came in first place and AchieveKids received \$5,000 to benefit our programs.



## Reach for the Stars

The eighth annual Reach for the Stars BBQ was successful thanks to our crowd of 150 community supporters and staff. We raised over \$58,000! Everyone had an opportunity to visit some of our classrooms and learn about our programs and hear from three of our staff who spent time in Perth, Australia on our international learning exchange tour.



Our STAR award was presented in memory of Doug Barton for his longstanding commitment to AchieveKids. One of the highlights of the evening was listening to Deepan, a twin brother of a current student,

and his mother Claudia address our guests. "I will say this. What does a "good life" look like? I think it's one in which a person has both purpose and community. AchieveKids is that for my Darshan" said Claudia.

## ACHIEVEKIDS MISSION

AchieveKids schools provide individualized and multi-disciplinary programs that deliver special education, mental health, and family support services for students ages 5 to 22 who have complex and often severe developmental, emotional, and behavioral challenges.

## ACHIEVEKIDS VISION

AchieveKids students will achieve the maximum possible self-reliance and quality of life, and look to the future with confidence.

## ACHIEVEKIDS VALUES

- We meet our kids where they are
- We take our kids where they need to go
- We treat everyone with respect and dignity

## Programs

### Special Education

We offer a range of educational programs from graded core-curriculum to life skills and other functionally-based academics.

### Community Integration

We teach students to interact in community environments, from following safety signs, taking public transit and buying groceries, to eating in restaurants.

### Speech Therapy

We focus on improving communication skills through one-on-one, in the classroom, on the job, and in the community training.

### Behavioral Health

We focus on replacing aggressive behaviors with appropriate social skills while increasing self-awareness and self-esteem. We conduct student assessments, develop and implement behavior intervention plans and do comprehensive data collection in all our school programs.

### Student Career Pathway

We teach both job skills and work-related social skills to students ages 14 and above. We partner with employers in the community to match students 16 and older with jobs that reflect individual interests.

### Transition Services

Transition starts the day we meet a student. We work with students and their families to identify, choose and transition into other programs such as public schools and adult service programs.

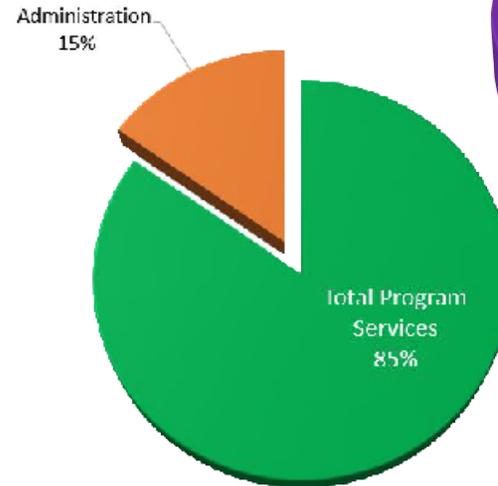
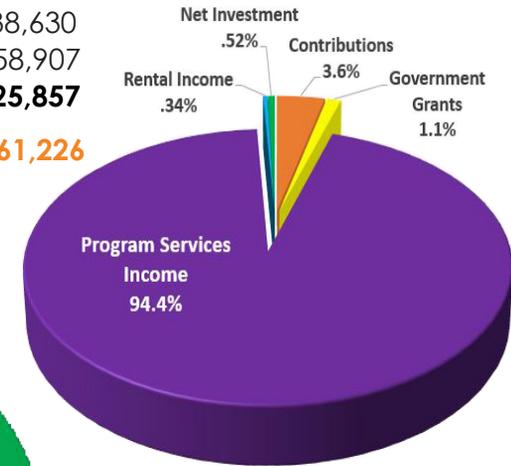
# Financial Statements

July 1, 2018 - June 30, 2019

## Revenue

Contributions.....	\$412,491
Government Grants.....	\$122,878
<b>Total Support.....</b>	<b>\$535,369</b>
Program Services Fees.....	\$10,728,320
Rental Income.....	\$38,630
Net Investment Income.....	\$58,907
<b>Total Revenue.....</b>	<b>\$10,825,857</b>

**Total Support & Revenue.....\$11,361,226**



## Expenses

<b>Total Program Services .....</b>	<b>\$9,523,101</b>
<b>Total Support Services.....</b>	<b>\$1,958,211</b>
<b>Total Expenses.....</b>	<b>\$11,481,312</b>

## Net Assets

<b>Change in Net Assets.....</b>	<b>(\$120,086)</b>
<b>Net Assets at Beginning of Year...</b>	<b>\$7,338,455</b>
<b>Net Assets at End of Year.....</b>	<b>\$7,218,369</b>

# Our Community of Supporters

You make it possible for us to continue providing programs that will enrich the lives of our students and their families and help them to achieve the maximum possible self-reliance and look to their future with confidence.

(Donor list from January 1, 2019 through December 31, 2019)

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Susan and Gary Zweig

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Please accept our sincere apologies if we misspelled your name or omitted you from our donor list.  
Please contact us at: [development@achievekids.org](mailto:development@achievekids.org) to report any errors.

## In-Kind and Auction Donors: Organizations

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Sindy Christopher and Ryan Eisenberg  
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### **Benetton Bookman**

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## Creating a Path to a Brighter Future

Ofir started at AchieveKids in August, 2017 at the age of 15. He is nonverbal and was having a difficult time expressing his needs. At his previous school he had tantrums and was not able to engage in any activity without supervision. He would elope frequently.

Since being at AchieveKids his tantrums have diminished. Ofir is a very happy kid, extremely friendly with lots of energy. He is learning to express his needs and feels very comfortable at school. He enjoys being outdoors and is highly motivated to follow directions when food is involved. He is learning



math skills by sorting silverware and placing the utensils in the correct container. Ofir practices using his Ipad to answer questions about his name, age, birthday, and address. He really likes the students and the staff and AchieveKids has become a safe haven for him.

Our future goals for Ofir are independence with his daily living skills, personal hygiene, and preparing food for himself. We are actively **Creating a Path to a Brighter Future** for Ofir and his family.

# Endowment and Legacy League

## Endowment & Fund for the Future Contributors

Lois and Phil Bookman  
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College Hunks Hauling Junk  
CrossFit  
Gym 19  
Jiffy Lube  
Merry Maids  
Mi Rancho Market  
MKO Auto Service Inc  
Mountain Mike's Pizza  
Our Daily Bread Food Bank  
Pet Food Express  
Rosy's Fish City  
San Jose Public Library  
Second Harvest Food Bank  
The Car & Truck Clinic  
The National Center for Equine  
Facilitated Therapy  
Trial Pay  
Wash America  
YMCA

# Board Members

**Luke Farley**  
President

**Maria Shi**  
Co-Vice President  
**Scott Watters**  
Treasurer

**Gopi Rangan**  
Co-Vice President  
**Terry Conner**  
Secretary

**Venous Downing**  
**Robert Hutchinson**  
**Kathy Kriese**  
**Mark Lewis**

**Ginny Marans**  
**Carol Pliner**  
**Sofya Pogreb**  
**Archana Rao**

## In Memoriam:

AchieveKids lost one of our board members in January, 2020.

**Nancy Kalkbrenner** joined our board in 2014. She served on our endowment committee and was very active in spreading the word about the importance of our endowment fund. Near and dear to her heart was Festival of Trees. She was instrumental in planning this event long before joining our board. Nancy always had a smile on her face and a kind word to say and was genuinely liked by our staff as well as our board. She will be sorely missed.



# Leadership Team

**Ryan C. Eisenberg, Ed.D.**  
Executive Director

**Lalo Carrillo**  
Facility Maintenance Manager

**Karin Klarreich**  
Director of Development

**Skye Cary, BA**  
Program Specialist

**Han Lee, MA, CPA**  
Director of Finance

**Stephen Crook, MA**  
School Director, San Jose

**Christian Quesada**  
Director of Information Systems

**Tom Drechsler, MA**  
Director of Educational Services

**Julie Ngov**  
Director of Human Resources

**Ric Gilbert**  
Transition Manager

**Jean Spurr, MSW**  
Associate Director



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# SAVE THE DATE



## **Wednesday, July 15th**

5:30 p.m. - 8:30 p.m.

## **Family Fun Night**

Potluck BBQ and Carnival Games  
for the whole family  
San Jose Campus

## **Friday, July 24th**

11:30 a.m. - 1:00 p.m.

## **Summer Awards and BBQ Lunch**

Palo Alto Campus

## **Saturday, September 12th**

6:00 p.m. - 9:30 p.m.

## **60th Birthday Celebration**

Palo Alto Campus