

AchieveK^{ids}



Living our Values
Donor Impact Report 2020

Learning for Life Goal Areas

Ability

- Maximize independence
- Make effective use of leisure time
- Possess academic and technology skills to align with state standards and real-life application

Advocacy

- Advocate and negotiate for needs and wishes in an appropriate manner
- Take responsibility for actions
- Make decisions

Agility

- Adapt to changes in environment and schedule
- Continue to try after encountering road blocks
- Apply skills to a wide variety of environments

Awareness

- Self-regulate frustration and anger through effective problem-solving and coping skills
- Accept and offer feedback in a respectful manner
- Exhibit social awareness through collaboration and cooperation

Leadership Team

Ryan C. Eisenberg, Ed.D.
Executive Director

Lalo Carrillo
Facility Maintenance Manager

Skye Cary, BA
Program Specialist

Stephen Crook, MA
School Director, San Jose

Tom Drechsler, MA
Director of Educational Services

Ric Gilbert
Transition Manager

Karin Klarreich
Director of Development

Han Lee, MA, CPA
Director of Finance

Christian Quesada
Director of Information Systems

Julie Ngov
Director of Human Resources

Jean Spurr, MSW
Associate Director

Message from Executive Director and Board Chair

This past year has presented challenges that nobody was prepared for. It forced communities to look deep within, and organizations such as AchieveKids, to evaluate their true beliefs and purpose. AchieveKids was founded more than 60 years ago on the idea that all students should have access to a quality education. It is schools such as ours that paved the way to more inclusive access to education and stronger communities. It is our core belief that all students should be treated with dignity and respect and be provided with the opportunity to grow and learn.

As we reflect on the past year we are proud to say we **LIVED OUR VALUES**. Our teams effectively adjusted to ensure continuity in services when schools were closed by developing a remote learning platform and establishing a system of community based support for those students in need. Our team worked relentlessly to get our campuses open for in person learning by June 2020, well in advance of the vast majority of the state, across both private and public school settings. As an organization we placed our focus on ensuring our families had access to the resources they needed, whether it be food, technology, or beyond. We identified gaps in the system, such as students preparing for adult-life transitions, and created a bridge so those students could continue receiving support beyond their 22nd birthday when they are no longer connected to their school districts. The AchieveKids Board of Directors recognized the direct impact of the pandemic on our workforce, establishing an emergency support fund for our staff. Our donor community stepped forward with generous support to ensure our continued success and positive impact in our community.

During the good times it is easy for all of us to show examples of our mission and values and to state our core beliefs. It is the difficult times, such as these, the times when funding is more uncertain and the community is most stressed, that we truly learn the values an organization holds most precious. We are tremendously proud of our community this year. As we reflect back to our founding and the fundamental mission to ensure strong education and community access to the most complex and vulnerable learners we can proudly say we are continuing today in that tradition. We are truly **LIVING OUR VALUES**.

Together We Can Achieve,



Ryan C. Eisenberg, Ed.D.
Executive Director



Luke Farley
Chair, Board of Directors

Living our Values Through our Commitment to our Families



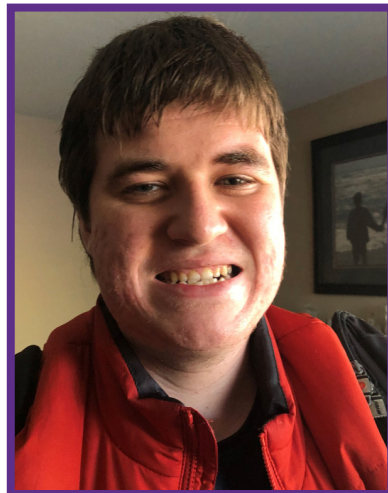
"AchieveKids is our saving grace and rescued our family" said Lisa and Tom Sarsfield. They opened their doors to our son Trevor when nobody else would take him. We were being told we should send him out of state when someone suggested we look at AchieveKids.

Trevor started at AchieveKids 5 years ago and really developed as an individual. He was approached as a human being and not a number and was looked at as a whole person and not made to fit into a box.

Lisa and Tom agree that across the board, from the front office staff to the teachers, para-professionals, related service providers, and leadership team, everyone makes a difference in the lives of our students.

When the world shut down last March Trevor was devastated that he couldn't attend school. He was just about to graduate from AchieveKids to an adult day program but those are all shuttered now. The majority of adult based programs have remained closed, which alarmed AchieveKids and definitely impacted transition planning for Trevor. Identifying this gap and this effect of the pandemic AchieveKids elected to continue to support and provide school services for Trevor and our other students in the same situation until an effective transition can be planned. We are doing this without reimbursement support from our local school districts. The Sarsfield family is thrilled that we are "taking the moral high road" and Trevor can still attend school. "The teachers at AchieveKids are very professional but also have a soul, which is important when you are working with students with disabilities," Lisa said.

AchieveKids is proud to be able to continue to serve our students that will age out this year until we can find them a placement in another program. It is the ethical thing to do. We are happy that Trevor can continue to learn and that the Sarsfield family as a whole feels empowered by our actions. We are truly **LIVING OUR VALUES.**



Student Profile

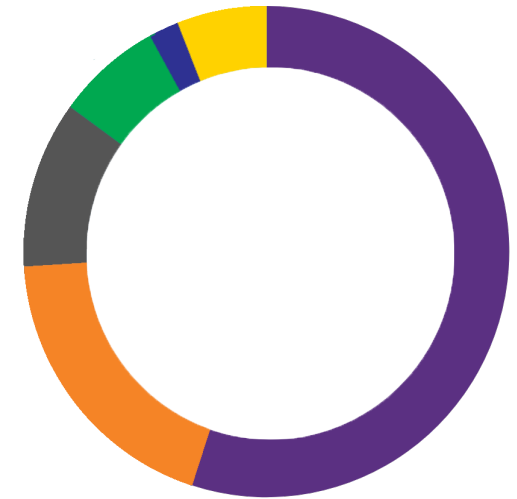
Quick Facts:

Number of School Districts Served
30
Number of Students Served
102
Number of Classrooms
19
Average Age
15
Average Tenure
4 Years

Ethnicity %:

Asian
26%
Black or African American
11%
Hispanic
30%
Native American
1%
Pacific Islander
6%
White
24%
Other
2%

Primary Disability:



Autism
55%
Emotional Disability
19%
Intellectual Disability
11%
Mental Disability
7%
Speech and Language Disability
2%
Other Health Impairments
6%

Male:
85%
Female:
15%



ACHIEVEKIDS MISSION

AchieveKids schools provide individualized and multi-disciplinary programs that deliver special education, mental health, and family support services for students ages 5 to 22 who have complex and often severe developmental, emotional, and behavioral challenges.

ACHIEVEKIDS VISION

AchieveKids students will achieve the maximum possible self-reliance and quality of life, and look to the future with confidence.

ACHIEVEKIDS VALUES

We meet our kids where they are

We take our kids where they need to go

We treat everyone with respect and dignity

Programs

Special Education

We offer a range of educational programs from graded core-curriculum to life skills and other functionally-based academics.

Community Integration

We teach students to interact in community environments, from following safety signs, taking public transit and buying groceries, to eating in restaurants.

Speech Therapy

We focus on improving communication skills through one-on-one, in the classroom, on the job, and in the community training.

Behavioral Health

We focus on replacing aggressive behaviors with appropriate social skills while increasing self-awareness and self-esteem. We conduct student assessments, develop and implement behavior intervention plans and do comprehensive data collection in all our school programs.

Student Career Pathway

We teach both job skills and work-related social skills to students ages 14 and above. We partner with employers in the community to match students 16 and older with jobs that reflect individual interests.

Transition Services

Transition starts the day we meet a student. We work with students and their families to identify, choose and transition into other programs such as public schools and adult service programs.

Financial Statements

July 1, 2019 - June 30, 2020

Revenue

Contributions.....\$310,964

Government Grants.....\$40,695

Total Support.....\$351,659

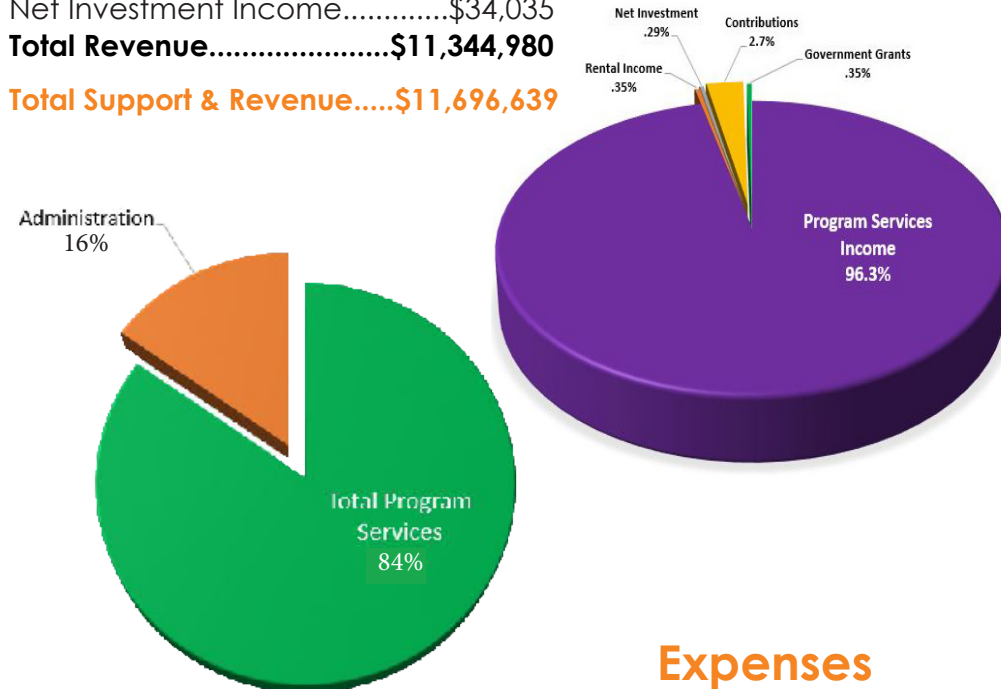
Program Services Fees.....\$11,269,571

Rental Income.....\$41,374

Net Investment Income.....\$34,035

Total Revenue.....\$11,344,980

Total Support & Revenue.....\$11,696,639



Expenses

Total Program Services\$9,657,690

Total Support Services.....\$1,901,389

Total Expenses.....\$11,559,079

Net Assets

Change in Net Assets.....\$137,560

Net Assets at Beginning of Year...\$7,218,369

Net Assets at End of Year.....\$7,355,929

Our Community of Supporters

You make it possible for us to continue providing programs that will enrich the lives of our students and their families and help them to achieve the maximum possible self-reliance and look to their future with confidence.

(Donor list from January 1, 2020 through December 31, 2020)

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Susan and Gary* Zweig

*deceased



Please accept our sincere apologies if we misspelled your name or omitted you from our donor list.
Please contact us at: development@achievekids.org to report any errors.

In Honor of

AchieveKids Staff

Jeannie and Terry Conner
Venous and Matt Downing
Jesse Ebner
Sindy Christopher and Ryan Eisenberg
Shana and Luke Farley
Kathy Kriese and Tad Hogg
Christine and Rob Hutchinson
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*deceased

Heartfelt Story From a Longstanding Volunteer



Jayne Booker has been involved with AchieveKids since 2002. She began her connection as the Executive Director of Design Response, an organization focused on improving spaces for nonprofits to achieve their mission. Her team helped us update our campuses to support our mission and empower our staff and students for success.

Jayne has stayed involved because in her words, "AchieveKids is like one big giant heart. It is all about building and nurturing relationships. People want to stay connected."

Jayne served on our Facilities Committee when we began rethinking our campuses in 2010. Being familiar with our spaces she was an integral part of the succeeding re-design and renovation. At this time she also served on a foundation board that made several large programmatic grants to empower the students at AchieveKids.

Currently Jayne is a member of our development committee. She is a true believer in our mission and feels AchieveKids is an agency that operates by strong abiding principles that underpin the successful operation of a challenging mission. In essence AchieveKids is **LIVING OUR VALUES.**

"In 2002, I was drawn to the AchieveKids star. I stayed in its orbit because AchieveKids tugged at and opened my heart. I love its mission and the way the entire organization operates and I always feel valued and respected."

AchieveKids is very lucky to have such dedicated and talented community supporters and we truly value Jayne's involvement. Thank you Jayne for your commitment and support.

Special Happenings in 2020

AchieveKids celebrated its 60th birthday this past year. While we couldn't have the grand event we had been planning, we were able to celebrate our 60th birthday with a very special 60 hour virtual event. Our keynote speaker, Dr. Damon Korb, kicked off our celebration with an informative discussion on How to Raise an Organized Child, the title of his book. We did a virtual Walk Down Memory Lane that featured speakers discussing their involvement with AchieveKids throughout our six decades. Our parent panel discussed the impact of AchieveKids on their children and families, and we ended with a trivia contest of AchieveKids through the ages.

We raised over \$80,000, exceeding our goal! Thank you to everyone who attended and supported us. We count on all of you to help us continue to **LIVE OUR VALUES.**



Board Members

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Exciting News!

Our new virtual event,
Ready Set Achieve

will take place in Spring, 2021.

Focusing on walking, running, biking to promote health and wellness while raising money for AchieveKids. Stay tuned for more information on how you can participate, form a team, or be a sponsor.

